



AGENDA – Compete Smart Oct 2-3, 2008
Missoula – Hilton Garden Inn Conference Center
3720 North Reserve St.
Two Stimulating Days w/peers & allies for \$195 (team & earlybird savings!)

THURSDAY– October 2 DAY ONE

7:20 am - NOON Registration in Lobby

- BONUS ROAD TOURS** – Choose from 3 *multi-site* plant visits
- 8:25 - 9:25 am **Option A:** Early Walking Tour to Diversified Plastics & Felco Industries
(back in time for pre-session II & III or appts. & great option for Exhibitors)
- 8:45 - 11:10 am **Option B:** Bus to Spectrum Products, CM Manufacturing, & American Eagle Instruments
Option C: Bus to Roscoe Bridges, GTC Nutrition, & Diversified Plastics
- 8:05 - 11:20 am Pre-session I: LEAN Lego, a simulation
 9:30 - 11:00 Pre-session II: LEAN Office
 10:00 - 11:00 Pre-session III: New Markets with Govt. Contracting
 10:30- 12:00 Exhibitor Hall w/ refreshments
- NOON – 1:50 pm **Opening KEYNOTE Luncheon** – “Made in the USA: Choices for Growth”
 with “Truth Teller” & Growth Expert Doug Hall
- 1:50 – 2:25 **Network/Visit Exhibitors/Break**
 2:25 – 3:25 **Concurrent Breakouts**
- A-1 The Business of Customer Service, Gary Bishop, MSU College of Business
 B-1 The BEER Game: Avoid Supply-side Whipsaw (2-part), Kreg Worrest, MMEC
 C-1 Key to Alternate Workforce, facilitator Bob Hietala, Prospera Business Network
 D-1 Intellectual Property Assets to Best Advantage, Marti Elder, MTIP
 E-1 Growth: Investor Strategies, Curtiss Burgess, Mendota Group & Bob Comey, Invest America
 F-1 Baldrige Criteria to Defy Gravitational Pull, Andy Roche, Nutritional Laboratories
- 3:30 - 4:05 **Exhibitors Hall/Networking/Break**
 4:05 - 5:35 A-2 Guide Business Decisions with Market Research, Jakki Mohr, Award-winning Professor, UM
 B-2 The BEER Game (cont.)
 C-2 Job Matching for High Performance, Steve & Vicki Wilson, Willow Creek Consultants
 D-2 Cost Analysis: Check the Winds for Product Launch, Al Deibert, Miltech
 E-2 How Established Companies Leverage SBIR, Tab Wilkins, NIST MEP
 F-2 Technologies to Manage Customers & Growth, Doug Sire, InterDyn BMI
- 5:35 - 6:00 **Break**
 6:00 - 6:45 Exhibitors/Networking/Reception & no-host bar featuring Montana beers & wines
 6:45 - 9:30 pm **Dinner w/ “Montanaco’s” Special Menu** in Ballroom prepared in Blue Canyon Kitchens

FRIDAY – October 3 DAY TWO

- 7:00 - 8:00 am Breakfast with Exhibitors and Sponsors
 8:00 - 9:45 **Lines on Success with Montana Company Leaders** – A General Session in Ballroom
 Featuring Peter Start, North Slope Sustainable Wood; Laura Fleming, SRS Crisafulli; & Bjorn Nabozney, Big Sky Brewing Co.
- 9:45 - 10:10 **Exhibitors/Networking/Break**
 10:10 - 11:40 **Concurrent Breakouts**
- A-3 Market Research in Product Development & Commercialization, John Balsam, MTIP
 B-3 Benefits of Cellular/Flow Manufacturing, Lloyd Taylor, Sterling Savings Bank
 C-3 Training within Industry to Standardize & Sustain (2-part), Terry Cox, ND MEP
 D-3 Pre-flight Check with Business Valuation, Paddy Fleming, MilTech
 E-3 Leveraging GREEN: Uplift for Today’s Market, roundtable with Jim Haider, MMEC
 F-3 Communication Skills Matter w/ simulation, Paul Hutter, AEM
- 11:40 - 11:50 **Networking/Break**
 11:50 am - 1:20 pm A-4 Catch the Trade Winds to Exporting, Carey Hester, US Commercial Service
 B-4 Mixed Model Production to Untangle Bottlenecked Resources, Bill Nicholson, MMEC
 C-4 Training within Industry (TWI – cont.)
 D-4 On Solid Ground with Process Modeling, Todd Daniels, MMEC
 E-3 Set Sail with Optimal Distribution Channel & Pricing, Leesa Nopper, M2TAP
 F-4 Rapid Product Development, What’s Up, Quest Integration & Rob Kinzle, MilTech
- 1:20 - 1:30 **Short Break**
 1:30 - 2:45 pm **WRAP UP & Closing Luncheon**, Feature Speaker Ken Green, Timberline Tool *(Don’t Miss It!)*